



## Mario DiCioccio, MBA, PCC, CPCC Biographical Summary

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### MY APPROACH

I believe that each moment is rich in opportunity for action. I will help you build awareness around “what is,” introduce new perspectives on what’s possible, co-create experiments with you for new action and help you be accountable and learn.

### EXPECT ME TO:

- Be curious about what you do (and don’t do)
- Expand your awareness
- Challenge your assumptions
- Provide you with resources
- Help you design activities that are “safe” and “a bit risky”

### YOU CAN GET THE MOST FROM ME BY:

Being open in three ways:

- Open to reflecting on and sharing your experiences
- Open to exploring new ideas and perspectives
- Open to experimenting with new ways to engage your world

Mario DiCioccio is an executive coach in private practice with over 23 years experience coaching business leaders in large and small organizations across 4 continents. His clients are typically focused on: increasing their effectiveness, advancing as leaders or having a sounding board for their decisions. His focus areas include: leadership development, coaching skills for leaders, influence, management communication, decision making and work-life balance.

Through his coaching, Mario helps clients find more effective and sustainable behaviors by helping them: better understand their current situation, reflect on how their current behaviors match their desired outcomes, and design new structures for action, often using researched leadership models to help his clients identify new opportunities for action. Where more detailed assessment is sought, Mario is certified to use a variety of validated instruments in areas including: leader reputation, Emotional Intelligence, 360 degree feedback, conflict management, and group development.

Mario is certified as: a Professional Certified Coach (PCC) by the International Coach Federation: a Certified Professional Co-active Coach (CPCC) from the Coaches Training Institute and a graduate of the 3-year Gestalt Therapy program from the Gestalt Therapy Institute of Philadelphia.

Prior to coaching, Mario held leadership positions in large and mid-sized organizations including: an executive at Merck & Co., Inc., a manager in the management consulting organization of Peat Marwick (now KPMG). As an educator, Mario was adjunct faculty and taught *Coaching Skills for Leaders* in the Masters in Organizational Development and Leadership at St. Joseph’s University and a part-time lecturer who taught *Management Communications* in the Wharton School MBA program.

A partial list of Mario’s clients includes leaders from: Merck, Pfizer, The Hartford, Deloitte, Thomas Jefferson University Hospital, Optum, AECOM, Nissan, UpEnergy and L3Harris.